Marisol International provides global supply chain services including export/import by air and sea freight. Understandably, mobile email is a key part of their communication infrastructure.

Jason Descamps, COO/CIO of Marisol, sought to balance the security requirements of global freight operations with the mobility needs of employees. On the one hand, it is vital to customers that Marisol handle their freight information securely. On the other hand, Marisol employees are globally dispersed and require access from a variety of BYOD mobile devices. Jason sought out a solution that deployed quickly and easily, without taking undue control over personal mobile devices.

Enter Bitglass. The Bitglass Mobile solution enables secure access to corporate data from any mobile device without the need for invasive agents. Deployment was easy, with no configuration required on devices or firewalls. Users simply add their corporate email accounts to the native email clients of their mobile devices and email traffic from the corporate Exchange server is routed automatically via Bitglass' multi-protocol proxies.

Jason notes, “we looked at a lot of MDM vendors and they were all cumbersome to configure and deploy. As promised, Bitglass really was a 30-minute deployment.” He added, “We really didn’t want to control employees’ personal devices, but needed to maintain data security as we rolled out our BYOD program. Our existing MDM solution didn’t the bill, but Bitglass did.”

Bitglass enables rich visibility and analytics, selective wipe of corporate data, and watermarking/tracking of email attachments anywhere on the Internet. Doing this without software agents and without invading employee privacy was a must-have for Marisol.